

## ANNEX B - PRICING

### Instructions to Bidders:

1. Bidders may submit Bids for **one (1) or more Geographical Areas and Regions of Coverage as outlined below and at Appendix I to Annex A.**
2. For any region the Bidder is submitting a Bid , they must populate the pricing table for **all locations within the Region of Coverage, and for all periods of the contract** including the initial contract period AND the Option Year (Contract Year Two (2))
3. The Bidder must populate Tables **B1;B2;B3;B4; B5;B6; and B7** below in accordance with the **Categories** outlined at **Annex A, Para 2.5.7 – Time Constraints** and with the **Regions of Coverage** described at **Appendix I to Annex A.**
4. [FOR TABLES B1a-B1c and B3 only](#): Bidders may add additional lines as necessary for pricing for individual cities or municipalities identified in the **Appendix I to Annex A.**
5. **The financial evaluation will be based on the aggregate total of all items and for all years of the Pricing Bid.**

### TABLES

Table B1a-B1c: Disposal Services Pricing by Region of Coverage

Table B2: Cross-Docking Services (As-and-when required)

Table B3: Transport Charges

Table B4: Stop Fees

Table B5: Low- Weight Premium Fee

Table B6: Stand-By Time

Table B7: Container Costs

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**TABLE B1: PRICE PER UNIT - TOBACCO DISPOSAL SERVICES**

**INSTRUCTIONS TO BIDDERS: THE BIDDER MUST POPULATE EACH B1 TABLE FOR EACH GEOGRAPHICAL AREA AND REGION OF COVERAGE FOR WHICH THEY WISH TO SUBMIT A BID.**

**TABLE B1a – PRICING – REGION #1**

<b>GEOGRAPHICAL AREA #1</b>	<b>Material</b>	<b>Unit of Measure</b>	<b>Category I - Routine Pick-ups Price per Unit Disposal Contract Year One (1)</b>	<b>Category II - Urgent Pick-ups Price per Unit Disposal Contract Year One (1)</b>	<b>Category I – Routine Pick-ups Price per Unit Disposal Option Year One (1)</b>	<b>Category II – Urgent Pick-ups Price per Unit Disposal Option Year One (1) (Contract Year Two (2))</b>
<b>1A) Niagara Region</b>	Loose-Leaf Tobacco	Kilogram (Kg)	\$	\$	\$	\$
<b>1B) Lambton County</b>	Loose-Leaf Tobacco	Kilogram (Kg)	\$	\$	\$	\$
<b>1C) Windsor-Essex</b>	Loose-Leaf Tobacco	Kilogram (Kg)	\$	\$	\$	\$

**TABLE B1b – PRICING – REGION #2**

<b>GEOGRAPHICAL AREA #2</b>	<b>Material</b>	<b>Unit of Measure</b>	<b>Category I - Routine Pick-ups Price per Unit Disposal Contract Year One (1)</b>	<b>Category II - Urgent Pick-ups Price per Unit Disposal Contract Year One (1)</b>	<b>Category I – Routine Pick-ups Price per Unit Disposal Option Year One (1)</b>	<b>Category II – Urgent Pick-ups Price per Unit Disposal Option Year One (1) (Contract Year Two (2))</b>
<b>2A) Northern Ontario</b>	Loose-Leaf Tobacco	Kilogram (Kg)	\$	\$	\$	\$

**TABLE B1c – PRICING – REGION #3**

<b>GEOGRAPHICAL AREA #3</b>	<b>Material</b>	<b>Unit of Measure</b>	<b>Category I - Routine Pick-ups Price per Unit Disposal Contract Year One (1)</b>	<b>Category II - Urgent Pick-ups Price per Unit Disposal Contract Year One (1)</b>	<b>Category I – Routine Pick-ups Price per Unit Disposal Option Year One (1)</b>	<b>Category II – Urgent Pick-ups Price per Unit Disposal Option Year One (1) (Contract Year Two (2))</b>
<b>3A) South-Eastern Ontario</b>	Loose-Leaf Tobacco	Kilogram (Kg)	\$	\$	\$	\$

**TABLE B2: CROSS DOCKING SERVICES (As-and-when-requested)**

Item	Description	Unit of Measure	Per-Unit Cost – Cross Docking Contract Year One (1)	Per-Unit Cost – Cross-Docking Option Year One (1) (Contract Year Two (2))
1	Cross Docking Services	Per hour		

**TABLE B3: FLAT RATE TRANSPORT CHARGES**

**Instructions to Bidders:** The Bidder must populate the table below with FLAT RATE pricing per Area / Region and for each year of the contract including option years.

**Table B3**

Geographical Area	Region of Coverage	Description	Unit of Measure	Cost per Unit PER REGION Contract Year One (1)	Cost per Unit PER REGION Option Year One (1) (Contract Year Two (2))
1.	1a) Niagara Region	FLAT RATE	Each (EA)	\$	\$
1.	1b) Lambton County	FLAT RATE	Each (EA)	\$	\$
1.	1c) Windsor-Essex	FLAT RATE	Each (EA)	\$	\$
2.	2a) Northern Ontario	FLAT RATE	Each (EA)	\$	\$
3.	3a) South-Eastern Ontario	FLAT RATE	Each (EA)	\$	\$

**TABLE B4: ADDITIONAL STOP FEE (ALL LOCATIONS)**

**Instructions to Bidders:** The Bidder must populate the table below as applicable to indicate the per-stop charge for **trips including more than one pick-up location** as identified on the Task Authorization. **Pricing will be included in the Financial Evaluation.**

\*\*\*\* Note: **The “Additional Stop Fee” is applicable only to extra pick-up stop(s) and not to final destination.**

**Table B4**

Item	Description	Unit of Measure	Per-Unit Cost – Stop Fee Contract Year One (1)	Per-Unit Cost – Stop Fee Option Year One (1) (Contract Year Two (2))
1	“Stop Fee”	Each (EA)	\$	\$

**TABLE B5: LOW WEIGHT PREMIUM FEE (ALL LOCATIONS)**

**Instructions to Bidders:** The low weight premium fee is applicable to pick-up quantities less than five-hundred kilograms (500 kg). The low weight premium fee is applicable to one charge per Task Authorization for any Task Authorization identifying a **cumulative pick-up quantity LESS THAN** five hundred kilograms (500 kg). This is not applicable to any Task Authorization where the total cumulative weight for the pick-up(s) is **equal to or exceeds five hundred kilograms (500 kg).**

**The Contractor must provide proof of the shipment manifest scale weight with submission of the invoice(s). Pricing will be included in the Financial Evaluation.**

**Table B5**

Item	Description	Unit of Measure	Low Weight Premium Fee Contract Year One (1)	Low Weight Premium Fee Option Year One (1) (Contract Year Two (2))
1	“Low Weight Pick-up Premium Fee”	Each (EA.)	\$	\$

**TABLE B6: STAND-BY TIME**

**Instructions to Bidders:** \* The requirements for the Stand-By time claims are defined in the Annex A – Statement of Requirement. The Contractor must meet their reporting obligation in order to submit a claim for **Stand-By time**. Pricing will be included in the Financial Evaluation.

**TABLE B6**

Item	Description	Unit of Measure	Stand-By Time Premium Fee Contract Year One (1)	Stand-By Premium Fee Option Year One (1) (Contract Year Two (2))
1	Stand-By Time*	Per Hour	\$	\$

**TABLE B7: HAZARDOUS WASTE CONTAINERS**

**Instructions to Bidders:** The Bidder must populate the table with the percentage discount to the published list price for the Hazardous Waste Containers. The Bidder must provide with their Financial Bid, the most current copy of the Manufacturers Published List Price. Pricing will be included in the Financial Evaluation.

**TABLE B7**

Item	Description	Unit of Measure	Discount % <i>Instructions: Bidder to populate percentage discount offered below.</i>	Extended Cost <i>Calculation: Manufacturer's Published list price – % discount = price</i>
1	<b>Hazardous Waste Containers</b> The Hazardous Waste Containers (except free issue) must be at List Price (inclusive of but not limited to invoice costs, transport, exchange, customs and brokerage) less a percentage discount percentage (%) ( inclusive of purchasing expenses, handling, and profit margins.	Each	%	<b>Calculation:</b> Manufacturer's Published list price minus (–) % discount = price