



**RETURN BIDS TO /**

**Parks Canada Agency, Bid Receiving Unit  
National Contracting Services**

**BID FAX : 1-855-983-1808**

**Bid Email / Courriel de soumission:**  
[soumissionsami-bidsrpc@pc.gc.ca](mailto:soumissionsami-bidsrpc@pc.gc.ca)

This is the only acceptable email address for responses to bid solicitation. Bids submitted by email directly to the Contracting Authority or to any other email address will not be accepted.

The maximum email file size is 15 megabytes. Parks Canada Agency (PCA) is not responsible for any transmission errors. Emails with links to bid documents will not be accepted.

**INVITATION TO QUALIFY**

**Proposal to: Parks Canada Agency**

Vendor/Firm Name and Address  
Raison sociale et adresse du fournisseur/de l'entrepreneur

**Issuing Office :**

Parks Canada Agency  
National Contracting Services  
Calgary, AB

<b>Title-Sujet</b> Stage 1 - Banff Operations Compound Utilities Upgrades, Banff National Park		
<b>Solicitation No. - No. de l'invitation</b> 5P468-23-0139/A		<b>Date:</b> July 26, 2023
<b>Client Ref. No. – No. de réf du client.</b> 2258		
<b>Solicitation Closes – L'invitation prend fin :</b>		
<b>at – à</b> 2:00 PM	<b>on – le</b> August 10, 2023	<b>Time Zone - Fuseau horaire</b> MDT
<b>F.O.B. - F.A.B.</b> <b>Plant-Usine:</b> <input type="checkbox"/> <b>Destination:</b> <input checked="" type="checkbox"/> <b>Other-Autre:</b> <input type="checkbox"/>		
<b>Address Inquiries to: - Adresser toute demande de renseignements à :</b> Ken Lacanilao <a href="mailto:kenneth.lacanilao@pc.gc.ca">kenneth.lacanilao@pc.gc.ca</a>		
<b>Telephone No. - No de téléphone</b> (587) 832-1894		<b>Fax No. – No de FAX:</b> <b>1-855-983-1808</b>
<b>Destination of Goods, Services, and Construction:</b> <b>Destinations des biens, services et construction :</b>  See Herein		

**TO BE COMPLETED BY THE BIDDER  
À ÊTRE COMPLÉTÉ PAR LE SOUMISSIONNAIRE**

<b>Vendor/Firm Name – Nom du fournisseur/de l'entrepreneur</b>	
<b>Address - Adresse</b>	
<b>Name of person authorized to sign on behalf of the Vendor/Firm Nom de la personne autorisée à signer au nom du fournisseur/ de l'entrepreneur</b>	
<b>Title - Titre</b>	
<b>Telephone No. - N° de téléphone:</b> _____	
<b>Email Address – Courriel :</b> _____	
<b>Signature</b>	<b>Date</b>

## 2 STAGE SELECTION PROCESS

### IMPORTANT NOTICE TO BIDDERS

#### TWO STAGE SELECTION PROCESS

This is the first stage (Stage one) of a two-stage competition: the first stage will evaluate the qualifications of all bidders; second stage (Stage two) will invite the qualified bidders to provide a financial bid on the project based on the specifications and drawings. Upon award of contract in Stage Two the pre-qualification list will expire and will not be used in any other solicitation. The qualification list will expire within 180 days or upon award of a contract in Stage Two, whichever is earlier, and the prequalification list will not be used in any other solicitation.

#### LIST OF PRE-QUALIFIED BIDDERS:

A list of pre-qualified bidders from Stage One will not be released. Contract award notice of the successful bidder of Stage Two will be posted on [canadabuys.canada.ca](http://canadabuys.canada.ca)

#### BIDS RECEIVED BY FAX AND EMAIL WILL BE ACCEPTED AS OFFICIAL.

#### BIDS RECEIVED IN-PERSON OR BY COURIER WILL NOT BE ACCEPTED.

The only acceptable email address for responses to bid solicitations is [soumissionsami-bidsrpc@pc.gc.ca](mailto:soumissionsami-bidsrpc@pc.gc.ca). Bids submitted by email directly to the Contracting Authority or to any email address other than [soumissionsami-bidsrpc@pc.gc.ca](mailto:soumissionsami-bidsrpc@pc.gc.ca) will not be accepted.

The only acceptable facsimile for responses to bid solicitations is 1-855-983-1808.

The maximum email file size that Parks Canada is capable of receiving is 15 megabytes. The Bidder is responsible for any failure attributable to the transmission or receipt of the emailed bid due to file size.

The Bidder should be cognisant of the size of the email as a whole, and not only the attachments. Please take into consideration that some attachments, when sent, may be resized during the email transfer. If the email size is too large, the Bidder should send the bid in multiple emails properly labeled with the solicitation number, project name, and indicate how many emails are included (ex. 1 of 2).

Emails with links to bid documents will not be accepted. Bid documents must be sent as email attachments.

#### DIRECT DEPOSIT

The Government of Canada has replaced cheques with direct deposit payment(s), an electronic transfer of funds deposited directly into a bank account. New vendors who are awarded a contract will be required to register their direct deposit information with Parks Canada to receive payment.

Additional information on this Government of Canada initiative is available at:

<http://www.directdeposit.gc.ca>

## SPECIAL INSTRUCTIONS TO BIDDERS (SI)

### TWO STAGE SELECTION PROCESS

This is a two stage selection process. Bidders responding to this selection process are requested to submit a bid in two stage. Stage One bid covers only the qualifications and experience of the Bidder.

Following the evaluation of the submissions, Bidders will be advised of their qualification result and the status of the tender. Stage Two Bidders will be provided an INVITATION TO TENDER (ITT) for the financial evaluation in relation to the specifications and drawings. Please refer to sample ITT attached (Appendix 2). Please note that the ITT used in Stage 2 of this process will be a Single Envelope ITT with a Low Price Basis of Selection. The attached sample is only being provided for bidders to reference the General Conditions.

### BIDDERS' CONFERENCE

A bidders' conference will be held via teleconference on **August 03, 2023**. The conference will begin at **1:30PM MDT**. The scope of the requirement outlined in the bid solicitation will be reviewed during the conference and questions will be answered. It is recommended that bidders who intend to submit a bid participate.

**Bidders are requested to communicate with the Contracting Authority before the conference to confirm participation and obtain the dial-in coordinates.** Bidders should provide, in writing, to the Contracting Authority, the name(s) of the person(s) who will be participating and a list of issues they wish to table no later than August 02, 2023, at 5:00 PM MDT.

Any clarifications or changes to the bid solicitation resulting from the bidders' conference will be included as an amendment to the bid solicitation. Bidders who do not participate will not be precluded from submitting a bid.

### ENQUIRIES DURING THE SOLICITATION PERIOD

1. Enquiries regarding this bid must be submitted in writing to the Contracting Officer named on the Invitation to Tender - Page 1 at e-mail address [kenneth.lacanilao@pc.gc.ca](mailto:kenneth.lacanilao@pc.gc.ca). Enquiries should be received no later than five (5) business days prior to the date set for solicitation closing to allow sufficient time to provide a response. Enquiries received after that time may result in an answer NOT being provided.
2. To ensure consistency and quality of the information provided to Bidders, PCA will examine the content of the enquiry and will decide whether or not to issue an amendment.
3. All enquiries and other communications related to this bid sent throughout the solicitation period must be directed **ONLY** to the Contracting Authority named in paragraph 1. above. Failure to comply with this requirement may result in the bid being declared non-compliant.

### STAGE 1

Appendix 1 – Stage One Qualification Requirements must be submitted **ONLY** to the PCA Bid Receiving Unit by the date, time and place indicated on page 1 of the Invitation to Qualify. The PCA will not assume responsibility for submissions directed to any other location.

Submissions received by fax and email will be accepted as official and must meet the following requirements:

- a. Must satisfy Appendix 1 - Stage One Qualification Requirements and should include the completed front page of the Request for Qualifications.
- b. Must indicate:
  - Solicitation number
  - Name of Bidder

The first page of all amendment(s) that have been duly signed/initialed verifying proof of receipt or written acknowledgement of receipt of amendments should be submitted with the bid but may be submitted afterwards. If any amendment(s) are not acknowledged as requested, the Contracting Authority will inform the Bidder of a time frame within which to provide the information. Failure to provide the documentation within the time frame specified will render the bid non-responsive.

## **COMPLETION OF SUBMISSION**

The Bidder shall base the submission on the applicable documents listed in the Special Instructions to Bidders. It is the responsibility of the Bidder to obtain clarification on any terms, conditions or technical requirements contained in this document.

## **DEBRIEFINGS**

After contract award, bidders may request a debriefing on the results of the bid solicitation process. Bidders should make the request to the Contracting Authority within fifteen (15) working days of receipt of the results of the bid solicitation process. The debriefing may be in writing or by telephone.

## APPENDIX 1 – STAGE ONE QUALIFICATION REQUIREMENTS

### DESCRIPTION:

Parks Canada requires a qualified construction contractor to complete required utility upgrades, site grading and other works at the Banff Operations compound. This work is in preparation of a new building to be constructed at the compound which will require utilities to be relocated and other works to be completed to prepare the compound to support this new building. It is anticipated that this work will occur starting late summer of 2023 and complete before the end of December 2023.

The scope of work includes numerous disciplines and will require coordination with Parks Canada to stage work in a way that will minimize disruption in an operating facility. The scope of work will include: demolition of existing infrastructure, installation of a new deep water line, installation of a sanitary sewer line, modification of an outdoor loading dock including new concrete placement and finishing and installation of a dock levelling device, grading of areas

Detailed Scopes of work to be completed:

#### Demolition

- Demolition and/or abandonment of existing parking rails, existing abandoned concrete foundations, existing calcium de-ice tank, existing electrical panels, existing underground water line, tree removal, other miscellaneous demolition.

#### Water

- Installation of new 200mm and 150mm underground PVC water lines including new hydrant and various underground valves, tees, bends and connection to existing water lines. The water line is approximately 3M deep and roughly 200m long. Work includes excavation, bedding, installation and backfill of the water line. This water line will be tied into current live water lines. The line will be commissioned, and water serviced restored through the new line.

#### Sanitary

- Installation of new 200mm PVC sanitary line from existing sanitary manhole for future connection of new building including excavation, bedding, setting in place and backfill. Line will be capped and located for new building to be tied into it.

#### Structural

- Modification of an existing concrete loading dock to extend and reconfigure, including concrete piles, additional structural concrete placement, concrete finishing, new steel stairs, new dock leveller installation, new railing installation. The loading dock will be completed and be ready to use on completion of this work

#### Grading

- Minor site grading of areas to prepare areas for future building construction or bring areas to a final grade where possible.

Further details of the scope of work including detailed tender drawings and specifications will be provided to successful bidders in stage two of the tender process. There will be additional utility work in the new year including underground electrical, natural gas, grading and other site development works that are not included in this scope.

Bidder Instructions: The Bidder is requested to respond to the Stage One Evaluation Criteria using the tables below.

### BASIS OF SELECTION:

A submission must comply with the mandatory requirements to be declared responsive in Stage One.

### MANDATORY REQUIREMENTS:

At Stage One bid closing time, the Bidder must:

- a) comply with the following Mandatory Requirements; and
- b) provide the necessary documentation to support compliance.

All Mandatory requirements should be completed and submitted prior to closing with sufficient detail to demonstrate compliance. Failure to demonstrate compliance with all mandatory requirements via the original submission, may result in the submission being deemed non-responsive. At any time in the evaluation stage should PCA officials identify any minor irregularities or omissions the Contract Authority may inform the proponent of a time frame within which to provide a clarification or missing information. Failure to comply with the request of the Contracting Authority within the time frame provided will render the submission non-responsive.

**M1: Achievements of Bidder and identified Key Sub contractors on Projects in Construction of New Utility Building Including Associated Underground Utility Installation**

Select a **minimum** of three (3) and a **maximum** of six (6) reference projects undertaken by the Bidder within the last 10 years for each **mandatory** requirement. A response to each **mandatory requirement** is required. Only the first six (6) projects listed for each, in sequence, will receive consideration and any others will not receive consideration.

The evidence provided by the bidder may be verified. PCA reserves the right to verify information for completeness and accuracy and to confirm reference satisfaction with services provided.

Bidders are requested to indicate (Yes/No) in the right column below, however simply stating Yes is not sufficient. The Bidder must provide substantiation as outlined in the mandatory requirements.

#	Mandatory Requirements	Met (Yes/No)
M1	<p>By the closing date of this pre-qualification, the Bidder must have substantially completed <b><u>a minimum of three (3) projects in civil earthworks and underground utilities</u></b> the last <b><u>ten (10)</u></b> years.</p> <p>The component of the project completed by the bidder related to construction of new utility building including associated underground utility installation must have been at least \$250,000 in value (excluding taxes)</p> <p>The projects preferably but need not necessarily have been in the public sector (i.e. work completed for a federal, provincial/territorial or municipal government client).</p> <ul style="list-style-type: none"> <li>• For at least two (2) of these project examples, the Bidder must have been the Prime Contractor and not have been retained to complete the work under sub-contract.</li> <li>• For at least two (2) of these projects, the Bidder should demonstrate experience with structural concrete and concrete finishing (ie loading docks, car/truck ramps, underground car parks etc)</li> <li>• For at least two (2) of these projects, the Bidder must demonstrate experience in the placement of buried utilities, such as waterlines and sanitary lines</li> <li>• For at least two (2) of these projects, the Bidder must demonstrate experience in civil earthworks including excavation in close proximity to live utilities as well as placement, compaction and importation of fill.</li> </ul> <p>The bidder must provide a client reference (name of client, name of client representative and their position, contact information) for each project. The client references will be used for fact verification only.</p> <p><b>Note: The Bidder must provide substantiation of above Mandatory Requirement using Project 1 and Project 2 Tables below (use extra pages if necessary).</b></p>	

<b>PROJECT 1:</b>		<b>Met (Yes/No)</b>
<b>Project Title:</b>		
<b>Project Location:</b>		
<b>Client (Owner or General Contractor if sub-contract):</b>		
<b>Project Start Date (YYYY/MM/DD):</b>	<b>Project Substantial Completion Date (YYYY/MM/DD):</b>	
<b>Was this project substantially completed in the past 10 years? ____ Yes or ____ No</b>		
<b>Was the Bidder the Prime Contractor on this project? ____ Yes or ____ No</b>		
<b>Did this project demonstrate experience with structural concrete and concrete finishing? ____ Yes or ____ No</b>		
<b>Did this project demonstrate experience in the placement of buried utilities, such as waterlines and sanitary lines? ____ Yes or ____ No</b>		
<b>Did this project demonstrate experience in civil earthworks including excavation work in close proximity to live utilities as well as placement, compaction and importation of fill? ____ Yes or ____ No</b>		
Provide a client reference. This can be an Owner's or Owner's Representative's name, email and phone number for authentication/verification of information presented. Where the work was done under sub-contract, the contact information for the General (Prime) Contractor is acceptable. <b>Name:</b> <b>Email:</b> <b>Phone #:</b>		
Cost of project work \$ _____ (must be at least \$250,000 excluding taxes)		
<b>Briefly describe the project (i.e.: cost, scope, size, distinguishing characteristics, photos, etc.)</b>		



<b>PROJECT 2:</b>		<b>Met (Yes/No)</b>
<b>Project Title:</b>		
<b>Project Location:</b>		
<b>Client (Owner or General Contractor if sub-contract):</b>		
<b>Project Start Date (YYYY/MM/DD):</b>	<b>Project Substantial Completion Date (YYYY/MM/DD):</b>	
<b>Was this project substantially completed in the past 10 years? ____ Yes or ____ No</b>		
<b>Was the Bidder the Prime Contractor on this project? ____ Yes or ____ No</b>		
<b>Did this project demonstrate experience with structural concrete and concrete finishing? ____ Yes or ____ No</b>		
<b>Did this project demonstrate experience in the placement of buried utilities, such as waterlines and sanitary lines? ____ Yes or ____ No</b>		
<b>Did this project demonstrate experience in civil earthworks including excavation work in close proximity to live utilities as well as placement, compaction and importation of fill? ____ Yes or ____ No</b>		
Provide a client reference. This can be an Owner's or Owner's Representative's name, email and phone number for authentication/verification of information presented. Where the work was done under sub-contract, the contact information for the General (Prime) Contractor is acceptable. <b>Name:</b> <b>Email:</b> <b>Phone #:</b>		
Cost of project work \$ _____ (must be at least \$250,000 excluding taxes)		
<b>Briefly describe the project (i.e.: cost, scope, size, distinguishing characteristics, photos, etc.)</b>		

<b>PROJECT 3:</b>		<b>Met (Yes/No)</b>
<b>Project Title:</b>		
<b>Project Location:</b>		
<b>Client (Owner or General Contractor if sub-contract):</b>		
<b>Project Start Date (YYYY/MM/DD):</b>	<b>Project Substantial Completion Date (YYYY/MM/DD):</b>	
<b>Was this project substantially completed in the past 10 years? ____ Yes or ____ No</b>		
<b>Was the Bidder the Prime Contractor on this project? ____ Yes or ____ No</b>		
<b>Did this project demonstrate experience with structural concrete and concrete finishing? ____ Yes or ____ No</b>		
<b>Did this project demonstrate experience in the placement of buried utilities, such as waterlines and sanitary lines? ____ Yes or ____ No</b>		
<b>Did this project demonstrate experience in civil earthworks including excavation work in close proximity to live utilities as well as placement, compaction and importation of fill? ____ Yes or ____ No</b>		
Provide a client reference. This can be an Owner's or Owner's Representative's name, email and phone number for authentication/verification of information presented. Where the work was done under sub-contract, the contact information for the General (Prime) Contractor is acceptable. <b>Name:</b> <b>Email:</b> <b>Phone #:</b>		
Cost of project work \$ _____ (must be at least \$250,000 excluding taxes)		
<b>Briefly describe the project (i.e.: cost, scope, size, distinguishing characteristics, photos, etc.)</b>		

<b>PROJECT 4:</b>		<b>Met (Yes/No)</b>
<b>Project Title:</b>		
<b>Project Location:</b>		
<b>Client (Owner or General Contractor if sub-contract):</b>		
<b>Project Start Date (YYYY/MM/DD):</b>	<b>Project Substantial Completion Date (YYYY/MM/DD):</b>	
<b>Was this project substantially completed in the past 10 years? ____ Yes or ____ No</b>		
<b>Was the Bidder the Prime Contractor on this project? ____ Yes or ____ No</b>		
<b>Did this project demonstrate experience with structural concrete and concrete finishing? ____ Yes or ____ No</b>		
<b>Did this project demonstrate experience in the placement of buried utilities, such as waterlines and sanitary lines? ____ Yes or ____ No</b>		
<b>Did this project demonstrate experience in civil earthworks including excavation work in close proximity to live utilities as well as placement, compaction and importation of fill? ____ Yes or ____ No</b>		
Provide a client reference. This can be an Owner's or Owner's Representative's name, email and phone number for authentication/verification of information presented. Where the work was done under sub-contract, the contact information for the General (Prime) Contractor is acceptable. <b>Name:</b> <b>Email:</b> <b>Phone #:</b>		
Cost of project work \$ _____ (must be at least \$250,000 excluding taxes)		
<b>Briefly describe the project (i.e.: cost, scope, size, distinguishing characteristics, photos, etc.)</b>		

<b>PROJECT 5:</b>		<b>Met (Yes/No)</b>
<b>Project Title:</b>		
<b>Project Location:</b>		
<b>Client (Owner or General Contractor if sub-contract):</b>		
<b>Project Start Date (YYYY/MM/DD):</b>	<b>Project Substantial Completion Date (YYYY/MM/DD):</b>	
Was this project substantially completed in the past 10 years? ____ Yes or ____ No		
Was the Bidder the Prime Contractor on this project? ____ Yes or ____ No		
Did this project demonstrate experience with structural concrete and concrete finishing? ____ Yes or ____ No		
Did this project demonstrate experience in the placement of buried utilities, such as waterlines and sanitary lines? ____ Yes or ____ No		
Did this project demonstrate experience in civil earthworks including excavation work in close proximity to live utilities as well as placement, compaction and importation of fill? ____ Yes or ____ No		
Provide a client reference. This can be an Owner's or Owner's Representative's name, email and phone number for authentication/verification of information presented. Where the work was done under sub-contract, the contact information for the General (Prime) Contractor is acceptable. <b>Name:</b> <b>Email:</b> <b>Phone #:</b>		
Cost of project work \$ _____ (must be at least \$250,000 excluding taxes)		
<b>Briefly describe the project (i.e.: cost, scope, size, distinguishing characteristics, photos, etc.)</b>		

<b>PROJECT 6:</b>		<b>Met (Yes/No)</b>
<b>Project Title:</b>		
<b>Project Location:</b>		
<b>Client (Owner or General Contractor if sub-contract):</b>		
<b>Project Start Date (YYYY/MM/DD):</b>	<b>Project Substantial Completion Date (YYYY/MM/DD):</b>	
<b>Was this project substantially completed in the past 10 years? ____ Yes or ____ No</b>		
<b>Was the Bidder the Prime Contractor on this project? ____ Yes or ____ No</b>		
<b>Did this project demonstrate experience with structural concrete and concrete finishing? ____ Yes or ____ No</b>		
<b>Did this project demonstrate experience in the placement of buried utilities, such as waterlines and sanitary lines? ____ Yes or ____ No</b>		
<b>Did this project demonstrate experience in civil earthworks including excavation work in close proximity to live utilities as well as placement, compaction and importation of fill? ____ Yes or ____ No</b>		
Provide a client reference. This can be an Owner's or Owner's Representative's name, email and phone number for authentication/verification of information presented. Where the work was done under sub-contract, the contact information for the General (Prime) Contractor is acceptable. <b>Name:</b> <b>Email:</b> <b>Phone #:</b>		
Cost of project work \$ _____ (must be at least \$250,000 excluding taxes)		
<b>Briefly describe the project (i.e.: cost, scope, size, distinguishing characteristics, photos, etc.)</b>		

Solicitation No. - N° de l'invitation  
5P468-23-0139/A

Amd. No. - N° de la modif.

Contracting Authority - Autorité contractante  
**Ken Lacanilao**

Client Ref. No. - N° de réf. du client  
2258

File Name - Nom du dossier  
Stage 1 - Banff Operations Compound Utilities Upgrades, Banff National Park

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## **APPENDIX 2 – EXAMPLE INVITATION TO TENDER (ITT)**

**(ATTACHED SEPARATELY)**